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I LOVE Tech 2025

Shaping Tomorrow with Human-Centric AI

When humanity lights the beacons, we answer

Aleodor Tabarcea - Engineering Manager @ Stripe

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…builder of communities
…engineering leader
…product shaper



~~The Information Age.~~

The Confusion Age.

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In this chaos

- 28 events
- 17 mentees
- 6 startups
- > 5.000 people reached
- hundreds of hours of writing & thinking for all of you

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Technology is the driving engine to reshape our lives for good.

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With AI, we build faster and we feel the effects of what we build, even faster

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Data => Efficiency

Empathy => Responsibility

AI & cloud-computing feels to me like the
the very early days of spaceflight:
brilliant, risky, exhilarating…

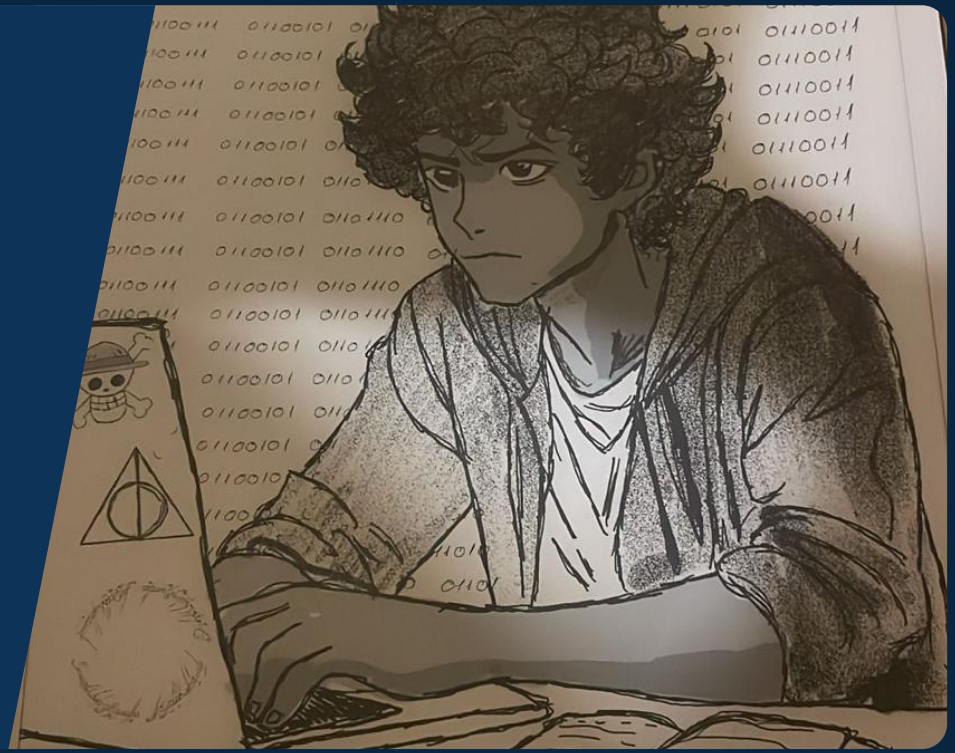


… and yet, still daunting.

Understanding what changed in tech, and how my talks series started in one place…

Teodora Tabarcea - 2023

In how my sister drew me looking at…



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… a YAML file

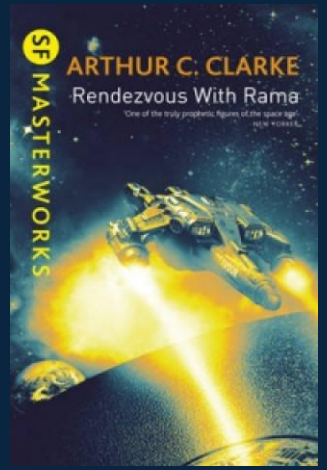
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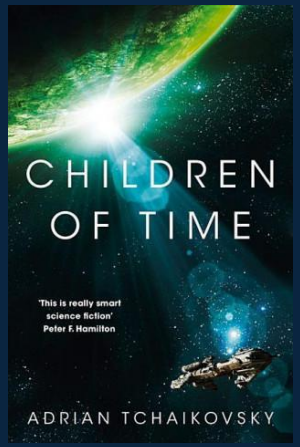
…the interface of Workday.

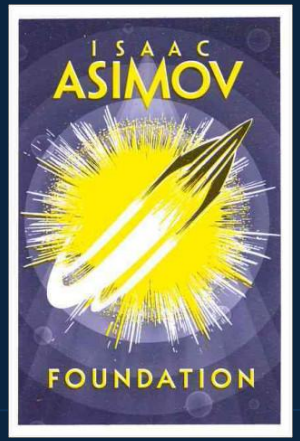
What Sci-Fi Always Understood

“Any sufficiently advanced technology is indistinguishable from magic.”

Arthur C. Clarke







My mom doesn’t need a YAML config for her washing machine.



And *neither should we*.

Great scientists—and engineers—aren't the ones who solve the hardest problems.

They’re the ones who make the solutions usable by everyone else.

For all these past years, we optimized for machines, with LLMs, it’s finally time to optimize for humans.

The Future - Designing for Trust

80%

of new products fail

More often than not, the problem is that they don’t solve real human needs, or don’t solve them simply enough

Simply put:
instead of human-oriented
they are >insert specialist/machine here< oriented

Tech Oriented



Needs Oriented

10-20%

30-50%

Success Rate (approx.)	Lower (around **10–20%**) 📉	Higher (around **30–50%**) 📈
Common Reason for Failure	Lack of market fit, minimal demand	Poor execution, lack of funding
Examples of Success	Apple iPhone, Tesla, ChatGPT	Zoom, Slack, Airbnb, Lovable, Cursor
Examples of Failure	Quibi, Juicero, Amazon Fire Phone, Segway	Webvan, Fuhu Nabi Big Tab
Market Risk	High 🚩 (unvalidated market)	Moderate ✅ (validated market)
Execution Risk	Moderate (often strong tech teams) ⚙️	High (market known but execution crucial) 🎯
Investment Attractiveness	Moderate (high risk/reward) 💸	High (clear problem, validated need) 💰

Humans hire products/solutions to do a job, understanding that job gives you the biggest advantage possible

Build for Humans, Not Just for Systems

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What you build frees up others to tackle on the next layer of **human problems**





Team Humanity

~~AI as replacement for creativity.~~

A safe rehearsal space.

~~Systems designed for uptime.~~

Systems designed for understanding

~~Building for valuation.~~

Build for lives made simpler.

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If we embed empathy into what we create, maybe AI won't just predict just fraud, it'll predict burnout. Maybe it'll remind us when to pause, when to breathe, when to listen.

And with that,

Shift yourself from 10-20% in 30-50%.

In your startup or at work

In the next 5 - 10 years,
when information & labor become cheap

Success becomes

- emotion
- empathy
- care



humanity

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Make tech with LOVE

& let’s connect to build.



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Thank you!

